

Narayana Health

Supporting healthcare workers



The foundation of building an institution dealing with healthcare is education. Historically, any hospital which is not involved with education perishes within 30 years because education builds the succession plan.

Dr Devi Shetty, Founder and Chairman, Narayana Health



Location

India

CDC investment

US\$48m

Date of investment

2014



Narayana Health

It is estimated that India needs over a million more trained nurses. Narayana Health, an Indian multi-specialty healthcare provider, is helping to fill that gap by building teaching hospitals and specialist nursing colleges, and training thousands of new nurses every year.

Narayana recognises that its patients spend the majority of their time with nurses rather than doctors, and that nurses are an integral part of its healthcare delivery. So it makes sense to invest in training and developing its large nursing team.

Narayana has built its own nursing schools, so that trainee nurses can gain practical experience working in a Narayana Hospital during their studies. For example, after completing their first six months in the nursing school, they begin working in an Intensive Care Unit to gain experience working with specialist technical equipment. This means that when nurses graduate from Narayana nursing schools, they already have three years of practical experience under their belts.

As well as providing initial training for nurses, Narayana also provides advanced training. This enables nurses to progress beyond general entry-level nursing roles and develop specialist skills so they can continue to learn and take on more senior roles with greater responsibility.



If you look at a typical patient in a heart hospital, doctors do not even spend one per cent of the time with the patient throughout his stay. 99 per cent of the time, the patient is with the nurses. So, nurses are an integral part of the high-tech health care delivery.

Dr Devi Shetty, Founder and Chairman, Narayana Health



Nurses at Narayana are trained in its own nursing schools



A nurse at Narayana Institute of Cardiac Sciences updating patient information

How CDC's investment supports Narayana Health

Businesses in developing countries often struggle to find the investment they need to grow. CDC supports the building of businesses throughout Africa and South Asia, to create jobs and make a lasting difference to people's lives in some of the world's poorest places. We do this by providing businesses with long-term capital and expertise to help raise their standards.

CDC invested US\$48 million in Narayana Health in 2014. The investment is supporting the growth of the company, enabling it to employ and train more staff, as well as increase access to and improve the affordability of specialist healthcare in India. Currently, capital from CDC is helping Narayana to build or expand hospitals in cities such as Kolkata, Lucknow, Bhubaneswar and Bengaluru. Narayana currently employs over 12,500 people and the coming expansion is expected to create at least 8,000 additional jobs.

Narayana sees CDC as a particularly important investor due to our long-term horizon, and the fact that we share similar developmental missions.



CDC is like us. They look at the long-term horizon, they look at making this world a better place to live. As long as it's going to touch more people, and help more people, they are supportive.

Dr Devi Shetty, Founder and Chairman, Narayana Health



Nurses at Narayana Institute of Cardiac Sciences discussing a patient's case

How Narayana Health supports good quality jobs

Neethu Robin works at Narayana's cardiac hospital in Bengaluru. She gained her initial nursing qualification from the Narayana College of Nursing. She then went on to work as a fully qualified staff nurse at Narayana.

Since then she has benefitted from the continuous training on offer from the nursing education department. She hopes that in the future, the training that she receives at Narayana will enable her to reach a senior nursing role.



There is continuous education going on, it's not just about initial training. Even though we know the basics, there is continuous education for the staff nurses so that the best care is being delivered to the patient.

Neethu Robin, Staff Nurse, Narayana Health



Jency Susan George started working at Narayana Health in 2010 as a staff nurse. She has received various types of training at Narayana, including a specialised cardiac nursing course, which has enabled her to provide better cardiac nursing care.

As a result of her training, Jency has now progressed to become a clinical instructor. She's training the next generation of nurses, and feels that she can have more impact through passing on her knowledge to other nurses.



If we teach our nurses, they will be able to give that competent, holistic patient care to the patient. My view is that whilst I can take care of one patient, if I teach someone, I can help ten people take care of ten patients.

Jency Susan George, Clinical Instructor, Narayana Health



Neethu Robin has benefitted from the continuous training at Narayana



Jency Susan George now trains other nurses

About CDC

CDC is the UK's development finance institution, owned by the UK Government. Our mission is to support the building of businesses throughout Africa and South Asia, to create jobs and make a lasting difference to people's lives in some of the world's poorest places.

Businesses in developing countries often struggle to find the investment they need to grow. CDC helps meet that need by providing businesses with patient, long-term capital and expertise to help raise their standards.

We aim to invest in countries where the private sector is weak and jobs are scarce, and in sectors where growth leads to jobs, especially agribusiness, construction, education, financial institutions, health, infrastructure and manufacturing. These jobs can be created directly in the businesses in which we invest, but also indirectly in supply chains, through local spending of wages, and through better access to power and finance.

As a responsible investor, we support businesses to achieve good environmental, social and business integrity standards. Examples include supporting them to improve working conditions in factories, reduce negative environmental impacts, or enhance community facilities.

We want the businesses we invest in to be financially successful, because this is how they can grow, create jobs, and make a lasting difference. We also aim to show that it is possible to invest successfully in challenging environments, in order to attract commercial capital to these countries and sectors. The financial returns from the businesses CDC invests in are reinvested into other businesses. In this way, CDC is able to help more businesses grow and provide jobs.

CDC is a pioneering institution that has been investing in developing countries for almost 70 years. Over 1,300 businesses in developing countries are supported by CDC's capital, with over 350 of these businesses in South Asia.

Find out more about our work at www.cdggroupp.com

